## **Building Management Competencies- METTLE Fest**

Mettle – one of the most awaited events of the year showcases a typical sample of ingraining management competencies among students. It provides a valuable learning platform to the students of marketing and finance whereby they get opportunities to put theory into practice. The students apply their marketing, finance and the managerial skills to work on a business proposal. They work upon business philosophy, organization structure, marketing campaign plan, salesmanship, setup installation and the like. By participating in this fest, students not only exhibit their creativity but also learn the managerial concepts of team building and decision making. Besides this, various Inter College Competitions like Business Plan, Ad-Mad Show and Finance Quiz are also organized under the purview of this event.



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# BEYOND THE CLASSROO

It is well established that a student's learning journey can be greatly enhance they are involved in activities beyond the classroom also. In this contribute a lot in grooming the personality and the development of in personal skills. Recognizing these facts, SACCM attempts to blend acade and co-curricular activities as a means of complimenting the academic learn of the students and developing the whole being in a holistic man Throughout the academic year, a variety of sports, social, academic, literary cultural activities are organised for the students. A constant endeavour is me to provide the students with different platforms and opportunities to learn showcase their talent so as to make their stay at SACCM- The Best Coll Experience one could have.

By participating in these activities, one can......

- · Discover a life-long interest or hobby
- Become involved in related opportunities
- Reinforce existing skills or find new skills which were unknown earlier
- · Feel the pride of accomplishment
- · Discover a new path or destination for the future

Various co-curricular activities and self development program organized by College are mentioned as under:

## British Parliamentary Debate - Dialogue Etiquette

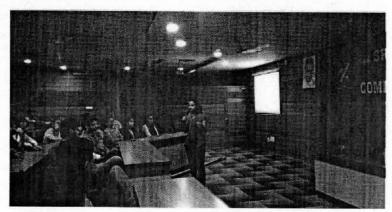
British Parliamentary style debate is a common form of academic debate. It been adopted as the official style of the World Universities Debate Championship. It is a platform for young minds to cross swords with counter parts, foster healthy contentions and learn to appreciate diverse of ideas and opinions. The participating students exhibit their intelled prowess by presenting their opinions on diverse social, economic and polissues pertinent to the world economy at present such as censorship of smedia, growing importance of artificial intelligence, dictatorship vs demondant the like. The activity not only hones the speaking skills of the studentials of teaches them to deliberate and discuss with etiquette.

# EXTENSION OF TEACHING

Supplementing Theoretical Knowledge with Practical Experience...

# **Extension Lectures by Practitioners - Inputs from Industry**

As a constant endeavour to complement academic inputs with intensive interaction with the industry, illustrious academicians and practicing managers are invited to share their experiences, expertise and vision with the students. The resource persons interact with the students to acquaint them with the application part of concepts that the students have already learnt in the classroom. A series of lectures are organized every year particularly for the BBA students.

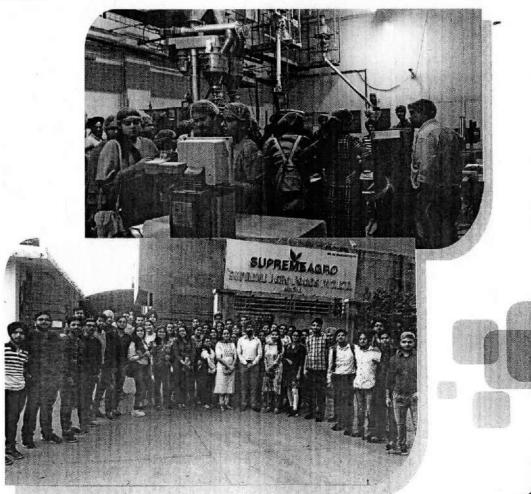


# Bridge Classes - Filling The Knowledge Gap

Embracing students' diversity, Bridge Classes are organized for the identified categories of students who lag behind their peers on account of divergence in their academic background, intellectual levels and interests. Bridge classes are organized th the subjects of accountancy, economics, mathematics, etc. for the students coming from non commerce backgrounds to help them understand the fundamentals of commerce and management and to bring them at par with their peers having conceptual knowledge of commerce subjects. Besides this, in order to help students coming from state boards, where common medium of instruction is a state language, need based additional classes are held to help them understand the semantics, syntax and structure (like the parts of speech, comprehension, etc) which form the common base of English Language.

## Theme Based Industrial Visits - Practical Exposure

Frequent industrial visits are organised to acquaint the students with the dynamics of modern business environment and to supplement the theoretical knowledge with the real examples from industry. From witnessing the Annual General Meeting at Vardhman Corporate office, gaining firsthand knowledge on international trade at Integrated Check Post, Attari Border, learning fundamentals of costing and storage at Food Corporation of India, to understanding the implications of Monetary Policy at Head Quarters of Reserve Bank of India, the SACCM students receive ample opportunities to get exposure in diverse areas of Commerce and Management Education.



# SHORT TERM VALUE ADDED CERTIFICATE COURSES

Sr. No.	Name of Course	Objective of the Course	Duration	
1.	E-Filing of Income Tax Return	To acquaint the students with various practical aspects involved in the process of electronic filing of income tax return.	Seven days	
2.	Accounting Package – TALLY.ERP 9	To enrich the students with the ability to prepare final accounts of a company/ firm/ sole proprietor, on their systems itself, without calculating anything manually.	One Month	
3.	Office Automation	To enrich the students with the Basic, Intermediate and Advanced Stages of Microsoft Word 2010, Microsoft Excel 2010 and Microsoft PowerPoint	One Month	

# SKILL DEVELOPMENT PROGRAMME ON PUBLIC SPEAKING

Apart from pursuing regular academic curriculum, the College aims at fostering confidence and developing the oratory as well as language abilities of its students. Considering this objective, a well-structured Public Speaking Programme (PSP) is the integral part of College Time Table for all the first year students, wherein, it is mandatory for each student to participate and read out his/her paper in the classroom. It helps to shed stage-shyness and develop public speaking skills of the students. The students are assessed by the Teacher Incharge on the basis of certain pre-decided parameters like content, confidence, presentation and pronunciation. After short listing the best speakers from each class, a grand finale is organized among the best speakers from all the classes. The winners of final competition are also awarded prizes in the Annual Prize Distribution Function of the College. Besides this, in order to identify students' potential in public speaking, SACCM organizes activities like paper reading, declamation, debate, elocution, group discussions, presentations and the like. Students showing potential in public speaking are groomed and polished through public speaking workshops. Students so groomed are sent out to represent the College in various Inter College and University level events.



Ref No. SACCM/2021-22/ Apr 294

Date: 22 /04/2021

### NOTICE

SACCM is organising a lecture by Dr. Madhur M. Mahajan, Academic, Author, and Civil Service Trainer; Mr. Munish Kumar, Director Eduphore, IAS; Mr. Raj Thakur, Coordinator Eduphore, IAS for the B.com 4<sup>th</sup> Semester, BBA 4<sup>th</sup> Semester and interested students of BCOM and BBA 6<sup>th</sup> Semester on the topic "HOW TO CRACK CIVIL SERVICES EXAM IN THE FIRST ATTEMPT" with an objective to inculcate students with a tips and tricks to clear civil services exams. The session is scheduled on 24<sup>th</sup> April 2021 from 11:00 A.M. to 12.00 P.M.

The following members of faculty are assigned the duties as mentioned against their names.

Name of the Faculty	Duties Assigned
Esha Jain, Anupreet Kaur Bal, Aashish Garg	Co-ordinators
Vijay Chhabra	Scheduling meeting in MS teams and other technical assistance
Introduction to the Speaker	Anupreet Kaur Bal
Vote of Thanks	Anupreet Kaur Bal
Aashish Garg	Report Writing
Esha Jain	Time-Table Adjustments
	Esha Jain, Anupreet Kaur Bal, Aashish Garg  Vijay Chhabra  Introduction to the Speaker  Vote of Thanks  Aashish Garg

All the teachers having lectures in BCOM and BBA 6<sup>th</sup> Semester at the said time are required to attend the session.

(Esha Jain) (Anupreet Kaur Bal) (Aashish Garg)

Co-ordinators

(Dr. Ajay Sharma)

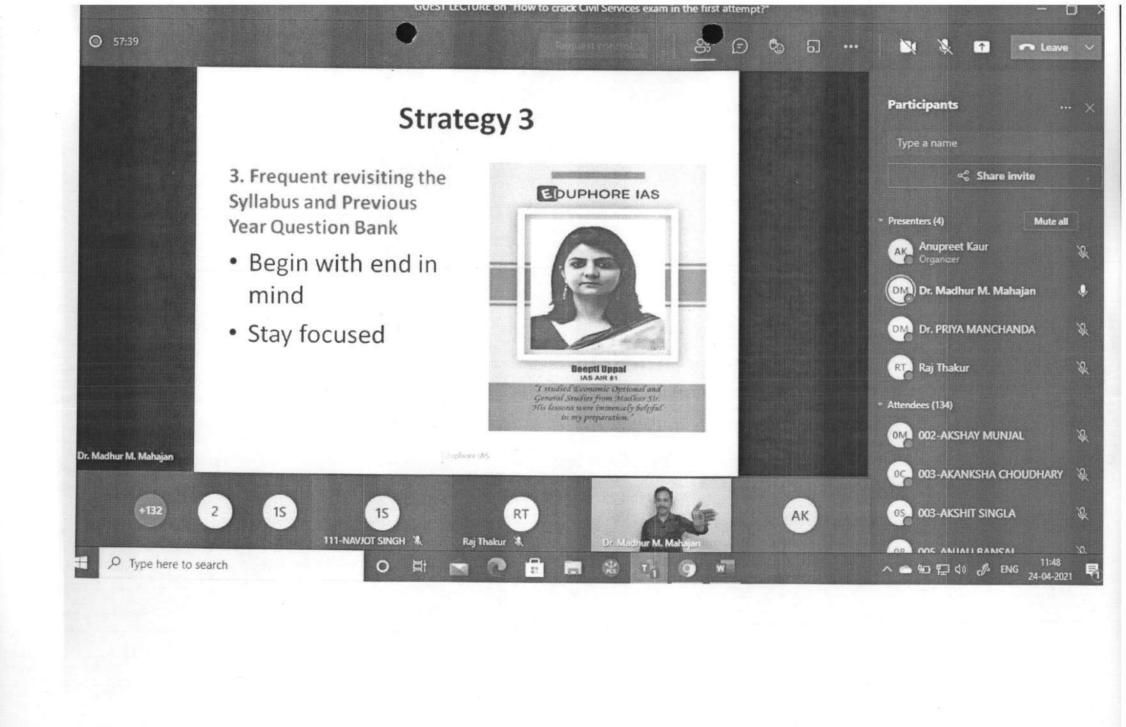
Principal

#### Report

#### "How to crack civil services exam in the first attempt"

Sri Aurobindo College of Commerce and Management (SACCM), Ludhiana, organized an extension lecture on the theme "How to crack civil services exam in the first attempt" on 24th April 2021 for the students of Bcom & BBA 4th and 6th Semester under the able stewardship of Dr. Ajay Sharma, Principal. Dr. Madhur M. Mahajan, Academic, Author, and Civil Service Trainer; Mr. Munish Kumar, Director Eduphore, IAS; Mr. Raj Thakur, Coordinator Eduphore, IAS were the e-Resource persons. The objective of this lecture was to inculcate students with tips and tricks to clear civil services exams. More than 130 students participated in the interactive session. This lecture brought a perfect opportunity for the virtual audience to learn about an array of challenges faced by candidates in clearing civil services exams. Dr. Madhur.M. Mahajan stated that the first attempt, that any candidate makes towards qualifying this exam is the most crucial of all, as this is the one which is given with full enthusiasm. He focused on strategies like Mains Oriented Preparation, Choosing the right optional subject, Revisiting the syllabus and previous year question bank, Effective notes making and reading of newspapers, Answer writing and Hard-work, consistency, and selfmotivation as the key in clearing the civil services exams. He also accentuated on the role of staying upto date with what is going around in the world as current affairs is not a separate subject area to be covered but is an integral part of the UPSC syllabus. The session turned out to be very interactive and informative.

> PRINCIPAL SRI AUROBINDO COLLEGE OF COMMERCE & MANAGEMENT LUDHIANA



S.No.	Roll number and Name
1	002-AKSHAY MUNJAL
2	003-AKANKSHA CHOUDHARY
3	003-AKSHIT SINGLA
4	004-AKSHITA PARBHAKAR
5	005-ANJALI BANSAL
6	006-ANMOL SHARMA
7	007-ANMOL BHANDARI
8	008-ANCHAL SINGLA
9	009-ANUSHKA JAIN
10	010-ARCHIT ARORA
11	010-AKCHIT AKOKA 010-DIKSHA CHAWLA
12	011-DRISH JAIN
13	012-ARSHEEN KAUR
14	013-BHAVYA KAPOOR
	013-GAZAL SINGLA
15 16	015-GAZAL SINGLA 015-CHIRAG GARG
	016-BHAVIKA
17	
18	016-DHRITI JAIN
19	016-JASHANJOT SINGH
20	017-DIKSHA SAINI
21	019-GURPREET SINGH MAKODE
22	019-KARAN TAGRA
23	021-HARSHITA ARORA
24	022-HARSHVIR SINGH PANJETA
25	023-KUNWAR YUVRAJ CHADHA
26	024-HARSHJEET SINGH
27	025-MAHIKA UPPAL
28	026-ISHIKA ARORA
29	026-MANEET SINGH SALUJA
30	027-MANMEET KAUR
31	028-MUSKAN MAINI
32	029-JANVI BECTOR
33	029-NISHITA SEHGAL
34	030-PRANSHU MITTAL
35	031-KANUPRIYA BUBBAR
36	032-KETAN GARG
37	032-RIYA KHURMI
38	035-MANSI BHARDWAJ
39	035-SEHAJPAL SINGH
40	036-MANVI ARORA
41	036-SHIVA KAPOOR
42	037-SIDDHANT VIG
43	039-MOHAK AGGARWAL
44	039-UDIT CHAWLA
45	040-MUSKAN BAGGA

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46	041-VANSHIKA GARG
47	043-AAYUSHI JAIN
48	046-PARIKA GUMBER
49	047-ARMAAN BHAKOO
50	048-ARSHIYA MAKAR
51	048-PRAGATI JAIN
52	050-DIVAM KALRA
53	052-DONNA BAJAJ
54	053-SAKSHAM SINGLA
55	054-GAURI MANCHANDA
56	054-SAMRIDHI
57	056-SANYA SINGLA
58	057-SARTHAK GOYAL
59	058-SEHAJ SINGH SARNA
60	060-HASLEEN KAUR
61	060-SHRESTH GOYAL
62	061-SHASHIKANT JHA
63	062-SONALI SOOD
64	063-SOYNE AATLI
65	065-THARANI
66	069-YACHIKA BECTOR
67	070-YISHU JAIN
	071-PARTAP JASRAJ SINGH
68	
69	073-AARUSHI GUPTA
70	074-ABHISHEK JAIN
71	075-ADITYA GUPTA
72	075-RAGHAV GARG
73	078-SAISUBAH ARORA
74	079-CHANDNI
75	080-CHIRAG MITTAL
76	081-SEJAL TANDON
77	082-DEVIKA MALHOTRA
78	084-DITI PASSI
79	085-DRISHTY JINDAL
80	086-CHIRAG BAKSHI
81	087-SHREYA GUPTA
82	088-GAUTAM KHATRI
83	089-GITESH AHUJA
84	091-HARNEET KAUR
85	096-JAGRUTI WADHWA
86	098-ARNAV ADYA
87	098-JAYA JAIN
88	099-JYOTI GUPTA
89	099-PRATHAM BERI
90	101-KANIKA GUMBER
91	101-SANYA MITTAL
92	103-KASHISH MALIK
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93	104-KANGAN DAWAR
94	105-ROHISH MARWAHA
95	111-NAVJOT SINGH
96	112-NAVKIRAN CHHABRA
97	115-NITI SINGLA
98	118-RAGHAV JAIN
99	119-RAJBIR SINGH AHUJA
100	121-RAJVEER KAUR
101	123-RIYA GROVER
102	129-SHIVAM VERMA
103	130-SHREYA GOEL
104	132-SHUBHPREET KAUR
105	134-SRISHTI GUGLANI
106	134-SUSHANT LEKHI
107	137-TANIA GANDHI
108	138-VIVEK AHUJA
109	140-ADISH DANG
110	141-AKSHITA PATHAK
111	143-ARSHDEEP SINGH BHUMRA
112	145-AYUSHI
113	147-DEVANSHU SEHGAL
114	148-DEWANSHU BHATIA
115	149-DIKSHANT MITTAL
116	154-GARIMA KHOSLA
117	158-GARIMA KAUR
118	158-GURVEEN KAUR
119	161-HARSHDEEP SINGH
120	163-INAYAT ARORA
121	167-ISHIKA GUPTA
122	169-ISHMEET KAUR
123	170-JANVI MEHRA
124	171-JANVI WADHWA
125	172-JASRAAJ SINGH
126	173-KAMALPREET KAUR
127	174-KARANPREET SINGH
128	175-MEGHAL
129	177-MANDEEP RYAIT
130	181-MITUSH AGGARWAL
131	186-NAVJOT KAUR
132	189-PALLAVI
133	190-PALLAVI KAPOOR
134	194-PRATHAM MARKAN
135	195-PRIYAL
136	196-RAGHAV KHURANA
137	197-RUPIKA
138	198-RIDHI SHAH
139	199-RISHAV BAJAJ

140	200-SAMRIDDHI
141	202-SANJANA SANKHYAN
142	204-SHAURYA VERMA
143	205-SHIVANI SHARMA
144	207-SIMRAN GOYAL
145	208-SOURABH BANSAL
146	209-TEJAS KAUR
147	211-VAIBHAV GUPTA
148	212-YASHIKA AHUJA
149	216-SHIVAM GULATI
150	224-YUVRAJ SINGH
151	225-ABHIRAAJ SINGH RANA
152	226-ASEEM JOSHI
153	230-ROHIT SINGLA
154	231-BHAVIKA SHARMA
155	232-MUSKAN GUPTA
156	233-RUBAL VERMA
157	236-AASHRAY JAIN
158	241-ANJALI JAIN
159	245-CHAKSHU
160	247-ISHIKA MITTAL
161	253-PRANSHU JAIN
162	50-BAWANPREET SINGH
163	51-CHAITANYA THAPAR
164	58-ISHIKA JAIN
165	59-JAPNEET TANDON
166	60-JASJOT SINGH
167	69-PARNEET KAUR
168	86-SUKHMANI ARORA
169	87-MANNAT SETHI
170	90-PRERNA GUPTA
171	91-DISHA AGARWAL
172	92-VEDIKA MALHOTRA
173	93-RIDHI GOEL
174	Anupreet Kaur
175	Dr. Ajay Sharma
176	Dr. DILRAJ KAUR
177	Dr. Madhur M. Mahajan
178	Dr. PRIYA MANCHANDA
179	KANWALIT SINGH
180	Raj Thakur

PRINCIPAL COLLEGE OF SRI AUROBINDO COLLEGE OF

# Sri Aurobindo College of Commerce and Management

#### OFFICE CIRCULAR

REF: SACCM

13th May, 2021

# **Extension Lecture - Practical Aspects of Contract Law**

An Extension Lecture is being organized for the Business Law students of B.Com 2<sup>nd</sup> Semester on 14th May, 2021 at 12:00 noon. The theme of the extension lecture is 'Practical Aspects of Contract Law'. Dr. DEEPAK JINDAL, Advocate, High Court of Punjab & Haryana and Guest Faculty, Deptt. of Laws, Panjab University, Chandigarh will be the resource person for the session.

The Duties assigned for the Extension Lecture are as follows:

Sr. No.	Names of Faculty	Duties Assigned
1.	Ms Monica Sethi	Coordinator Welcome address and Press Note Preparation
2.	Dr Jaspreet Kaur	Vote of Thanks and Photographs of the Session
3.	Mr Vijay Chhabra	Scheduling the Meeting and coordinating with the resource person for participation through Microsoft Teams
4.	Dr Dilraj Kaur	Press Note Sending

Sd/-

PRINCIPAL SRI AUROBINDO COLLEGE OF COMMERCE & MANAGEMENT

(Dr. AJAY SHARMA)

Principal

#### Report

## 'Practical Aspects of Contract Law'

Sri Aurobindo College of Commerce and Management, Ludhiana organized an extension lecture for the students of B.Com Second Semester on the theme 'Practical Aspects of Contract Law' on 14th May, 2021. In its pursuit to academic excellence, the College has been organizing interactions with industry experts and practicing professionals from different fields to provide practical exposure to its students and to keep them abreast with the recent developments. Dr. Deepak Jindal, Advocate, High Court of Punjab & Haryana and Guest Faculty, Deptt. of Laws, Panjab University, Chandigarh was the resource person for this virtual session. The session was coordinated by Asst. Professor, Ms Monica Sethi. Principal, Dr Ajay Sharma, in his welcome address, informed the audience about the wide experience and contribution of Adv Dr Deepak Rajput to this profession and urged the students to make the best out of the opportunity of having an advocate and law professor of the stature of Adv. Dr Deepak.

Under the expert guidance of Advocate Dr Deepak Jindal, the business law students learnt the contract law from the practical angle. After giving a brief overview about the Contract Law in India and its historical background, Adv. Dr Jindal shared many established and famous case laws from earlier as well as latest high court and supreme court judgements. The session was quite eye opening for the students as they could grasp the legal provisions and how they are enforced by the courts of law, the ruling given by them and how a particular case is decided in the light of facts of the case, circumstances, evidence, witnesses and the intentions of the contracting parties thereby restituting the aggrieved party. Responding to students' queries, he explained how previous judgements play an important role in deciding any legal dispute. Dr Jaspreet in her concluding words, thanked the resource person for a very enriching session for the students as well as the faculty.

PRINCIPAL SRI AUROBINDO COLLEGE OF COMMERCE & MANAGEMENT LUDHIANA LUDHIANA



S.No	Attendence for the Extension Lecture
1	003-AKANKSHA CHOUDHARY
2	007-AKSHIT JAIN
3	007-ANMOL BHANDARI
4	009-ANUSHKA JAIN
5	010-ARCHIT ARORA
6	012-ARSHEEN KAUR
7	013-BHAVYA KAPOOR
8	014-BHUVESH GUPTA
9	015-AVNI GUPTA
10	016-DHRITI JAIN
11	017-DIKSHA SAINI
12	019-GURPREET SINGH MAKODE
13	020-GAGAN JAIN
14	021-GEETIKA
15	021-HARSHITA ARORA
16	026-ISHIKA ARORA
17	029-JANVI BECTOR
18	031-KANUPRIYA BUBBAR
19	032-KETAN GARG
20	034-MANSI BHARDWAJ
21	035-KIRAN DEEP KAUR
22	036-MANVI ARORA
23	037-MANVI SAINI
24	038-MANVI JAIN
25	040-MUSKAN BAGGA
26	042-NAVAM JAIN
27	047-PAWANDEEP SINGH
28	048-PRAGATI JAIN
29	049-RIANSHI SHARMA
30	050-RISHAB JAIN
31	051-RITESH JINDAL
32	054-RITIKA GUPTA
33	054-SAMRIDHI
34	055-SAMRIDHI SHARMA
35	056-SACHIN JAIN
36	056-SANYA SINGLA
37	057-SALONI SINGLA
38	057-SARTHAK GOYAL
39	058-SEHAJ SINGH SARNA
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41	065-THARANI
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43	070-YISHU JAIN
44	072-AANA PRUTHI
45	073-AARUSHI GUPTA
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87 15	6-GURNEET SINGH
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89 15	8-GURVEEN KAUR
90 16	1-HARSHDEEP SINGH
91 16	2-ISHITA BAHL
92 16	7-ISHIKA GUPTA
93 169	9-ISHMEET KAUR

94	170-JANVI MEHRA
95	171-JANVI WADHWA
96	172-JASRAAJ SINGH
97	173-KAMALPREET KAUR
98	173-MANNAT KUNDRA
99	174-KARANPREET SINGH
100	175-MEGHAL
101	181-MITUSH AGGARWAL
102	182-NAMAN AGGARWAL
103	183-NANDINI ARORA
104	186-NAVJOT KAUR
105	186-PARAS DHAND
106	187-PIYUSHIKA
107	189-PALLAVI
108	190-PALLAVI KAPOOR
109	191-PREETIKA JINDAL
110	194-PRATHAM MARKAN
111	196-RAGHAV KHURANA
112	198-RIDHI SHAH
113	199-RISHAV BAJAJ
114	200-SAMRIDDHI
115	200-SAMRIDHI BABUTA
116	202-SEJAL SINGLA
117	203-SHIVAM BANSAL
118	204-SHAURYA VERMA
119	204-SHIVANGI
120	205-SHIVANI SHARMA
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122	207-SIMRAN GOYAL
123	211-VAIBHAV GUPTA
124	212-YASHIKA AHUJA
125	216-SHIVAM GULATI
126	217-YASHIKA JINDAL
127	221-NIPUN GUPTA
128	225-ABHIRAAJ SINGH RANA
129	227-VIVEK SHARMA
130	229-PARAMJEET SINGH AHLUWALIA
131	230-ROHIT SINGLA
132	231-BHAVIKA SHARMA
133	233-RUBAL VERMA
134	233-SRISHTI SHARMA
135	235-RAGHAV ARORA
136	236-AASHRAY JAIN
137	237-KARTIK MAHAJAN
138	238-RACHIT UPPAL
139	243-SAMYAK JAIN
140	245-CHAKSHU

141	247-ISHIKA MITTAL	
142	248-LAVEENA CHOUDHARY	
143	251-TUSHTI AHUJA	
144	253-PRANSHU JAIN	
145	Aashish Garg	
146	Anupreet Kaur	
147	Dinesh Kumar (Guest)	
148	ESHA JAIN	
149	Pankaj Puri (Guest)	

PRINCIPAL COLLEGE OF SRI AUROBINDO COLLEGE DE COMMERCE & MANAGEMENT COMMERCE & MANAGEMENT LUDHIANA

Ref: SACCM: MAR: 2019-20: 289 CIRCULAR

Date: 2nd March, 2020

## **EXTENSION LECTURE**

An extension lecture on 'Financial Markets' is being organised on 4th March, 2020 at 10:15 am - 12:00 noon in the New Seminar Hall for students of B.com IV A. Following teachers are requested to perform the respective duties:

S. N o.	Teacher on Duty	Duty	Signatures
1	Mr. Anuj Sharma	Arrangement of laptop and projector.	May
2	Ms. Puja Jain	Receiving the guest	luyor
3	Ms.Richa Jain	Taking students to the venue at 10:00 am, introducing him to the students, staying there throughout, taking attendance, and submitting report with photos.	Rediction
4	Ms.Suvidha Kamra	Time Table Adjustments	hand
5	Mr. Rakesh Kumar	Hospitality	6

For queries contact the coordinators: Ms. Puja Jain and Ms. Priya Bali.

(Dr. Ajay Sharma)

Principal



Ref: SACEM: MAR! 2019-20! 288

Date: 2nd March, 2020

#### NOTICE

#### **EXTENSION LECTURE (2019 - 20)**

An extension lecture on 'Financial Markets' is being organised on 4<sup>th</sup> March, 2020 at 10:15 a.m. to 12.00 Noon in the New Seminar Hall. Resource person for the session will be Mr. Rakesh Kumar Uppal, Chief Executive Officer, Alexi Financial Limited. The lecture is compulsory for students of B. Com IV -A. Students must carry a note book and a pen.

For queries contact the coordinators: Ms. Puja Jain and Ms. Priya Bali.

Airsham

(Dr. Ajay Sharma) Principal



Ref: SACCM/2019-20 | SEPT | ECA | 258 A Date: 14th September, 2019

NOTICE

#### **EXTENSION LECTURE (2019 - 20)**

Extension lectures on 'Organisation Structures' are being organised for the students of BCom 1 and BBA 1. The schedule of the lectures is as follows:

Date	Class	Time	Venue
16th September, 2019	BCom 1 B BBA 1 A	10:30 am - 11:15 am	New Seminar Hall
18th September, 2019	BCom 1 C BBA 1 B	9:45 am - 10:30 am	New Seminar Hall
18th September, 2019	BCom 1 A	10:30 am - 11:15 am	New Seminar Hall

Resource person for the session on 16<sup>th</sup> September, 2019 will be Ms. Tanima Budhiraja, Asst. Executive, Corporate HR, Vardhman Textiles Limited and on 18<sup>th</sup> September, 2019 will be Mr. Vinod Chourey, Vice-President, Corporate HR, Vardhman Textiles Limited, Ludhiana. Students must carry a note book and a pen. For queries contact the coordinators: Ms. Puja Jain and Ms. Priya Bali.

(Dr. R. L. Behl)

Principal



## Report on Extension lecture 'Organisation Structure'

Sri Aurobindo College of Commerce and Management invited Ms. Tanima Budhiraja, Assistant Executive, Corporate HR, Vardhman Textiles Limited on 16<sup>th</sup> September 2019 to deliver a lecture on the topic: 'Organisation Structures' for the BBA and BCOM 1st semester students of sections A and B respectively. The resource person started the lecture with a brief introduction of the topic. She told the importance of Organisational Structures in today's world. She threw light on the two main approaches of the organisational structures i.e. Organic and Mechanistic under which she discussed the four main structures i.e. tall, flat, matrix and divisional structure. She shared her knowledge through a powerpoint presentation in which examples of structures of many companies like Vardhman, Zomato, Walmart, Apple, Starbucks etc were given. All in all it was an engrossing session and a great learning experience for the students.



REF: SACCM: APL. 2018-19. 258

Dated: 13.04.2018

#### NOTICE

An extension lecture on "Internal control, internal check and internal audit" is being organized on 16th April at 9.30 am. The lecture will be conducted by Mr. Chetan Jain from Vardhman Textiles Ltd. The lecture shall be compulsory for students of B.Com 4A and B.Com 4C. The following teachers have been assigned duties with regard to this activity:

Activity	Teacher on Duty	Sign
Arrangement of Projector, Laptop and Speaker for showing ppt	VC	Welchabe
2. To take students to the venue  AS - B Com B -  LB-C	BS- B.Com 4A AKB- B.Com 4C (Send to Venue and take attendance)	Anubal Jaspeet
	AKB, JK (will attend full lecture)	Jaspeet Com
MC- Introducing the Speakers to the students     Vote of Thanks	PM	Por
4. Report Writing	JK	Tarket la
5. Photography	SG	Jun 11
6. Time table committee MGT Please adjust lectures of JK and AKB 2 <sup>nd</sup> and 3 <sup>rd</sup> for Monday- 16.04.2018	SA, EJ, GS	
7. Receiving of Guests and coordination	PM	

(Dr. R L Behl) 15/04/18 Principal



REPORT ON EXTENSION LECTURE

**SUBJECT: Auditing & Secretarial Practices** 

Topic: - Internal Control, Internal Check and Internal Audit

Conducted on: 16th April 2018

Conducted by: Mr. Chetan Jain (Chartered Accountant), Vice President, Audit & Insurance,

VTXL

An extension lecture was organised on the topic 'Internal Control, Internal Check and Internal Audit' by the Guest speaker from Vardhman Group of Companies, Mr Chetan Jain.

Ar. Jain was an extremely engaging and approachable speaker. His talks were a combination of current, relevant, practical and well-researched information delivered in an entertaining manner. The students liked his presentation skills.

The seminar was attended by the students of all the sections of BCOM 4th Semester (ie Sections A, B & C). The main objective of the seminar was to impart the practical knowledge of internal Control, Internal Check & Internal Audit tools to the students.

Mr Jain, having an rich experience of 30 years in the industry & particularly in Direct Taxation and Audit Field, took up the concept of Internal control first, in which he discussed about the Standard Operating Procedures(ie SOP), the Principles of Internal Control and how Internal Control is defined and drafted in an organisation. He related the theoretical knowledge with the practical approach by explaining the Internal Control and internal check procedures in the process of Cotton Purchase & Procurement in Vardhman itself. He explained how Trucks filled with cotton are weighed and how cotton is stored to prevent errors and frauds. He also acquainted the students with the online payments made for cotton procurement to reduce cash related frauds.

He then shared his knowledge on Internal Audit, which was more captivating one. He discussed about the broad three observations to ensure if the Internal Audit is weak i.e. the process gaps, operational inefficiency and system limitations. And gave solutions to such a weak internal audit system, i.e. the Root Cause analysis to be done to make it a more effective one. At last, he very intelligently cleared the difference and inter-relatability of the three i.e. the Internal Control, Internal Check and Internal Audit.

On the whole, Mr Chetan Jain had an interesting session with the students.

(Anupreet Kaur Bal)



Dated: 08.11.2017

#### SRI AUROBINDO COLLEGE OF COMMERCE AND MANAGEMENT

#### NOTICE

An extension lecture on 'Advertising and Promotion' is being organized on 10<sup>th</sup> November 2017 at 10.30 am. The lecture will be conducted by Mr. Harish Bhatia, Vice President (Marketing), and Ms. Rupali, Manager (Marketing), Vardhman Group. The lectures shall be compulsory for students of BBA 3A, BBA 3B and B.Com 3 Honours (Advertising and Brand Manageme. :). The following teachers have been assigned duties with regard to this activity:

Activity	Teacher on Duty	Sign
1. Arrangement of Projector, Laptop and Speaker for showing advertisement	VC	
2. To take students to the venue	AKB, MAH	
Teachers teaching in B.Com 3 <sup>rd</sup> Semester are requested to send students of Advertising and Brand Management to the Venue	(Only send to Venue- MGT, PB, MK)	
3. MC- Introducing the Speakers to the students.	MAH	
4. Report Writing	AKB	
5. Photography	SG	
6. Time table committee	SA, EJ, PR	
7. Receiving of Guests and coordination	BS	

(Dr. R L Behl) Principal



#### REPORT ON EXTENSION LECTURE

SUBJECT: Marketing Management

Topic: -Advertising and Promotional Tools implemented in B2B and B2C in

VARDHMAN

Conducted on: 10th November 2017

Conducted by: Mr. HARISH BHATIA, Manager Marketing (B2C) and

Ms Rupali Beri, Manager Marketing(B2B), Vardhman Textiles

An extension lecture was organised on the topic 'Advertising and Sales Promotional Tools' by e Guest speakers from Vardhman Group of Companies, Mr Harish Bhatia and Ms Rupali Beri. Mr Harish Bhatia as well as Ms Rupali Beri were an extremely engaging and approachable speakers. Their talks were a combination of current, relevant, practical and well-researched information delivered in an entertaining manner. The students liked their presentation skills.

The seminar was attended by BBA 3rd semester both sections A and B as well as B.COM 3<sup>rd</sup> semester Advertising and Brand Management Honors students. The main objective of the seminar was to impart the practical knowledge of advertising and promotional tools to the students.

The lecture was conducted in two sessions; the first session was conducted by Ms Rupali Beri explaining the B2B marketing tools, followed up by the second session conducted by Mr. Harish Bhatia explaining the B2C marketing tools.

Ms Rupali, having 14 years of experience in the field, took up the concept of B2B business marketing strategies in which she discussed about the various types of brands such as: service brand, E-brand, global brand, national brand, government brand etc, which affect the various advertising and promotional tools. She related the theoretical knowledge with the practical

approach by explaining the relevance of the Vardhman Logo itself. She also explained about the various B2B Promotional tools which are being adopted in Vardhman such as Personal Selling, Email Marketing and Website Marketing.

The second session conducted by Mr Harish Bhatia was more captivating one. He discussed about how 'Hand knitting Yarn' is advertised and promoted under the umbrella brand of Vardhman in the B2C segment. He also discussed the various promotional tools adopted in varied media channels such as Radio coverage by Mirchi and Big FM; E-marketing on Facebook Page, website page and YouTube. He also acquainted the students on the online selling on Amazon.com. He showed the marketing literature such as the new booklet with proved information used for promotion of Vardhman's products. He especially focused on the new TVC of the company and spoke about the Fashion Show held in Delhi in collaboration with Grahlaxmi Magazine.

On the whole, Ms Rupali and Mr Harish had an interesting session with the students.

(Anupreet Kaur Bal)



# Report:- Internships 2019-20 ( Academic Year 2018-19)

In session 2019-20, internships was arranged for 33 students against 12 in the year 18-19. Out of these 33, fifteen students either dropped the training in between or not joined the training.

#### **Duration:-**

Duration of the training was 30-40 days from 1st week of June to 2nd Week of July depending upon student's preference and suitability to the industry

List of all students is given hereunder:-

S. N	Company	Name	Class	Contact number	Aggregat e marks	Area of interest(atleast 2)	Status
1	Kangaroo	Manasvi Bector	BBA - 4 (B)	8591914441	67%	Marketing;Exports	
2	Kangaroo	KRIPA JAIN	Bcom 4 Sem B	7888565368	67%	Human resource	
3	Kangaroo	MANYA SHARMA	Bcom 4 Sem	7508627315	63%	Human resource	
4	Kangaroo	Ms Palak Dewan	Bcom 4 Sem	8968197988	80%	Marketing	
5	Nahar	Yogita Chawla	Bcom 4 th semester	7087960370	84%	Human resource	
6	Octave	Suruchi Arora	Bcom 4 - B	9855851630	76%	Marketing;Account	
7	Octave	Prerna Jain	Bcom 4 A	9877670545	72%	Marketing;Account s	14
8	Ralson	Chetan Garg	B.Com 6-C	9814003331	70%	Marketing	
9	Ralson	Mr Avneet Singh	B.Com 6	8727026803		Marketing	
10	Ralson	Mr Rahul Paul	B.Com 2	7986901236		Marketing	
11	Ralson	Babit Abrol	B.com 4 b	8968407585	68%	Human resource	Dropped
12	Ralson	Muskan Aggarwal	B.com 4th sem	9464186803		Marketing	Dropped
13	Sankeshwar	PAWANDEEP SINGH DAHELE	BBA 4th semester	9417411567	77%	Planning & Logisites	Dropped

14	Sankeshwar	Vaini	Bcom hons 4th Sem	7056984424	74%	Planning & Logisites	Dropped
15	Sankeshwar	Rattandeep Singh	B.Com 4th Sem	9779317123	76%	Planning & Logisites	Dropped
16	Saphhire Info	Dilpreet kaur	Bcom 6 A	8847211168	74%	Accounts	Блоррец
17	Saphhire Info	Ankit Gambhir	Bcom -6A	9780606355	73%	Accounts	Dropped
18	Saphhire Info	Muskan Gupta	Bcom sem 6	9780801060	70%	Accounts	Бторрец
19	Saphhire Info	Samarth Dhawan	B.Com 6B			Accounts	
20	Top ten	Prachi Gupta	BBA-4B	6280633100	73%	Planning and liason	Not joined
21	Top ten coordinator	Charu	Bba 4 b	9853280008	78%	Planning and liason	Program dropped
22	Top ten coordinator	Prachi mahajan	Bcom 4 B	7973470114	65%	Planning and liason	Program dropped
23	Top Ten intern	Ridham Bansal	Bcom 4A	9915561139	76%	Management	Program dropped
24	Vardhman	Himanshi garg	Bcom - 4 a	7589332420	78%	Marketing	Сторрец
25	Vardhman	Arushi jain	Bba 4 th semester	9888907274	77%	Marketing	
26	Vardhman	Himani	B.com 4th sem	8283858893	76%	Marketing	Not joined
27	Vardhman	Deepika	Bcom 4A	9914405096	. 73%	Human resource	Jones
28	Vardhman	Himanshu Singla	Bcom6c	8968188510	73%	Human resource	Not joined
29	Vardhman	Mohit Aggarwal	Bcom 6B	7837811896	70%	Human resource	Not joined
30	Vardhman	Kriti tandon	Bcom 6 semester	9988200628	81%	Human resource	Dropped
31	Vardhman	Jaspreet kaur	B.Com 6th semester B	8567920540	80%	Human resource	Dropped
32	Verka	Ayush aggarwal	B.com B (2nd semester)	9592842832	78%	Operations	эторрой
33	Verka	Danika Manaktala	B.Com 4	7973513628	65%	Operations	

# Report:- Internships 2018-19 ( Academic Year 2017-18)

In session 2018-19, internships have been arranged for the following students:-

#### **Duration:-**

Duration of the training was 30-40 days from 1st week of June to 2nd Week of July depending upon student's preference and suitability to the industry

Organization name: - Stock holding Corporation Ltd, Ludhiana

#### List of Students:-

1. Shivangi B.Com IV Sem 2. Abhishek Jain B.Com IV Sem 3. Isha Singla B.Com IV Sem 4. Sankit Jain B.Com IV Sem

5. Harshdeep Kaur BBA VI Sem

Organization name:-Vardhman Group of companies, Ludhiana

#### List of Students:-

.No	Name	Course Sem Section	Area of Interest	Proposal	College's submission
1	Udit Dargan	B.Com VI C	Exports	Corp.Internal Audit	Yarn Marketing, Ludhiana Branch
2	Avtar Shivangpuri	Bba IV B	Marketing	VSGM-Commercial	VSGM-Commercial
	Ankit Bassi	BBA VI A		VNGL-Garment business office.	VNGL in Manufacturing unit
4	Priyanka Sethi	BBA VI A	HR	VSGM- HR Department	VSGM- HR Department
	Megha Monga	BBA VI A	HR	VSGM- HR Department	VSGM- HR Department
6	Lavish Chabra	BBA VI A	VNGL Garment	Yarn Marketing, Ludhiana Branch	VNGL in Manufacturing unit
7	Chanderkant	BBA VI A	Farbric Business		VNGL-Garment business office.

#### **Contact Persons**

Vardhman	Sapna Gupta, Corporate HR	81466-25368
Stock Holding	Manpreet Kaur	7986147897

PRINCIPAL
SRI AUROBINDO COLLEGE OF
COMMERCE & MANAGEMENT

LUDHIANA

# Visit to Oster India, Ludhiana

Students of BBA II B with tow faculty members visited Jawandsons unit 02 of Oster India on the 10th April 2019. This unit is primarily into garmenting of home furnishing where cutting and sewing are two important operations of products to manufactured

Mr. Sandeep, HR manager addressed the students and introduced them about the functioning of the unit. He explained different HR audit, HR policy, management structure and several other policies of the unit. They are involved in 100% exports mainly to IKEA and Mothercare. They manufacture wide product range for these brands.

During the session students interacted with the managers. All queries and doubts of the students very addressed immediately and satisfactorily. Their Main focus is on the managerial control and compliance of their customer's guidelines. Students were explained what are the Key Performance Indicators and their reward system (KAIZEN). Students gained practical knowledge on various subjects. After the session all the students were offered refreshment. All the students expressed their thanks to the officials for the given opportunity. The visit was highly useful for the students in terms of practical knowledge about manufacturing operations and controls



# Visit to Oster India, Ludhiana

#### Plan of Visit

- 1. Total number of students = 35-40
- 2. Class = BBA II B
- 3. Teachers
  - 1. Ms Gurleen Kaur
  - 2. Ms Esha Jain
- 4. Date & Time to start from college 10<sup>th</sup> Apr 2019, 9:30am to reach there by 10:15 am

## Purpose of the Visit

Besides acquainting the students with the state of art manufacturing, processes, and technology adopted by a renowned company, students will interact with the concerned person for getting practical insights on the below topics:-

- 1. HR: Various departments and hierarichal structure of the organization
- 2. The way Company markets its products- promotion and sales

## Brief about place of visit

Oster began humbly in 1970 from Ludhiana under the leadership of S. Jagmohan Singh who set high targets for himself and those around him. The vision to provide all its customers with unmatched quality and affordability led to the massive growth of the company from a small scale unit to 5 state-of-the art units in just five decades. The name Oster Group of Companies is today synonymous with unmatched comfort, design, affordability and quality in its entire product range.

The growth pattern has seen it steadily improve its manufacturing systems and processes - improving technical inputs, maximizing worker efficiency, integrating



different elements of the value chains and reducing operating costs. Oster is fully integrated manufacturing set right from spinning, Knitting, weaving to dyeing, printing and cutting stitching packaging.

The company has set up the largest and strongest procurement network for procuring milk from farmers.

#### **Products**

Home furnishing, Garments, Mattress, Bedsheet, Fabrics

#### Brands

Contact person Detail



#### REPORT ON INDUSTRIAL VISIT TO DRY PORT

An industrial visit to Inlogistics Innovative B2B Logistics was organized for students of BBA Fifth semester (Section B) on September 22<sup>nd</sup> 2018. The students departed from college at 9:15. The visit provided valuable insights to students in the field of International Business. The contact person at the port Mr..D.P. Gupta gave the students a tour of their facility and answered their queries. He enlightened the students on the various types of containers that are dealt with on the dry port. A practical demonstration of how these containers are lifted and placed on the railway carriages was shown. The use of precision in handling "Refrigerated containers" to transport perishable items was also talked about. The formalities required in the process of export/import documentation and custom clearance were also elaborated. The new developments by the government to enhance accountability through efforts like installing of a GPS tracking seal were also discussed. Overall, the visit contributed in enhancing the knowledge of students.



# Visit to Inlogistics Innovative B2B Logistics dry port, Ludhiana

#### Plan of Visit

- 1. Total number of students = 40-45
- 2. Class = BBA V B
- 3. Teachers
  - 1. Ms Sugandh Ahuja
- Date & Time to start from college ::22<sup>nd</sup> September 2018, 9:30am to reach there by 10:30 am

## Brief about place of visit

Innovative B2B Logistics Solutions Private Ltd. (Inlogistics), (Formerly Innovative B2B Logistics Solutions Ltd.) entered into a concession agreement under with the Ministry of Railways Government of India to undertake container train movement on Indian Railway network. Inlogistics is the First Private Container Train operator to start operations. Inlogistics started operations from April 1, 2007 and currently operates 14 container trains and 3,000+ containers with focus on domestics container cargo movement.

It also operates a state of an art rail linked inland container deport (ICD) spread over about 40 acres of land in Ludhiana (Punjab). It provides the following services:-

- End to End Logistic Solutions with rail as a back bone.
- Operate Rail linked terminals.
- Provide auxiliary services linked to rail logistics.

## Purpose of the visit

- 1. Importance of Ports and containers in International trade (export/import business).
- 2. Types of containers
- 3. Statutory formalities to start export/import business.
- 4. Process of export/import documentation or custom clearance
- 5. General issues that arise frequently, and cautions in exporting

Contact person Detail:- Mr. Ravinder Rana- 08146658980



# Industrial visit to Kangaroo Industries, Sahnewal

Visit to M/s Kangaroo was organised on 1st Nov 2017 by Sri Aurobindo college of commerce and management for Bcom 5th semester Section-A Production and Operations Management students in two shifts by dividing the students in 2 batches. In the first batch, 33 students visited the unit accompanied by Prof. Jinesh Jain & Prof. Priya bali. Purpose of this visit was to acquaint students about how concepts of Operations management studied in classroom are implemented in manufacturing of scissors and stapler pins...A specific emphasis was given on understanding of how **Quality management systems are placed in the operations.** In the plant Mr. Pvitar Singh of HR department talked to the students regarding each and every aspect of production and operations and answered the queries of the students in a very understandable manner. It was a good learning experience for the students and faculty as well.

In second batch, remaining students of the section visited the unit accompanied by Prof. Jai Parkash and Prof. Meenu Goyal. Beside plant visit, these students also got the opportunity to interact with Mr. Ambrish Jain, MD of Kangaroo Ind. Students asked quality questions regarding Entrepreneurship, and got lot of inspiration from interaction with a well-known entrepreneur. Students thanked Mr. Ambrish Jain and college for providing this kind of exposure.



# Visit to Kangaroo Industries, Sahnewal, dated 1st Nov'17

### Plan

Class -- B.Com V Sem Sec A

1st Batch of 30 students + 2 faculty members will visit at 11 am ( start at 9:30 am from College ) Purpose of visit: Plant visit only

Faculty: PB, SAH,JJ

2nd Batch of 30 Students + 2 faculty members will visit at 1430 Hrs ( start at 1:00 pm). Purpose of visit: Plant visit and interaction with Ambrish Ji at 4 pm.

Faculty: JP, ME

## Learning objectives

- ✓ Operations management (Assembly line system, material flow, with specific emphasis on Quality management systems, and R & D centre)
- ✓ Lessons on Entrepreneurship from Mr Ambrish Jain, Owner/promoter

#### About Co.

KANGARO group which inter-alia includes KANGARO Industries(Regd.), Kanin (India), KANGARO Industries Limited & Munix (India) Pvt. Ltd. are well known manufacturers & exporters of various products such as Staplers, Staples, Staple Removers, Paper Punches, Scissors, Carbon Papers, Gun Tackers, Pneumatic Tools and Industrial staples.

### Infrastructure

KANGARO houses a comprehensive sheet metal components manufacturing shop, a machine shop having a range of special purpose machines, fully automatic electroplating plant, fully automatic powder coating plant, plastic injection molding shop besides the heat treatment shop and all other required facilities right inside. In the staple manufacturing section, KANGARO has a fully automatic wire drawing line to manufacture desired quality of wire that is used to manufacture staples on completely automatic multiple wire staple manufacturing lines. KANGARO also has the traditional single wire machines for special applications



#### **R&D Section And Tool Room**

KANGARO has a well equipped Research and Development Center and an ultra modern Tool Room having all the latest facilities CAD / CAM using the latest softwares, CNC wire cuts, CNC EDM machines, CNC Milling machines besides other latest machinery and equipment required to develop quality Tooling Jigs and Fixtures which enables KANGARO to manufacture the required international quality of end products.

## **Quality Policy**

We believe that quality is the life line of every business and we are committed to satisfy our customers by manufacturing and supplying our products to their entire satisfaction first time and every time with continuous upgradation in quality.

#### **Market Presence**

KANGARO has grown manifold in last five decades making KANGARO and MUNIX most trusted brands. Supported by an efficient distribution network and a dynamic sales team, KANGARO as on date cater to every nook & corner of India and its product are also available at all the modern trade channels and even used as gift items.





## Industrial visit: Students attending the annual general meetings of Vardhman group of Companies

On the same day, 5<sup>th</sup> Sep'16, three AGMs of 3 different companies of Vardhman Group were planned at different times. So, selected students from B.Com and BBA classes were divided into 3 groups to attend various meetings. Broad plan of attending meetings was as mentioned below:-

Class	No of students	Visit	Faculty accompanying
B.Com-Sem-3 - C, BBA-Sem-3-B	11	Vardhman Textiles Ltd, 9:00 am	Prof Jaspreet Kaur
B.Com-Sem-3 - A, BBA-Sem-3-A	14	Vardhman Acrylic Ltd, 11:00 am	Prof Monica Sethi
B.Com-Sem-3 - B, BBA-Sem-3-A	10	Vardhman Holdings Ltd, 3:00 pm	Prof Priya Bali

## Objectives of visit

Theoretically, students who attended the meetings were well aware of as what AGM is, its purpose, and how it is conducted, but the objective of this visit was to provide them an opportunity to see how the company law provisions studied by them in classroom are being followed practically, so that they could relate and hence better assimilate the concepts/aspects already taught, or going to be taught in future, in the classroom.

## Detail of the visit

## ANNUAL GENERAL MEETING OF VARDHMAN HOLDINGS LIMITED

Students of B Com III semester and BBA III semester got an opportunity to attend the 52nd Annual General Meeting of (AGM) of Vardhman Holdings Limited' which was held on 5<sup>th</sup> September 2016. Students of Company Law and Regulatory Framework of Companies had a practical experience as to how in reality the AGM of the company is conducted. Theoretically students were well aware of as what AGM is and how it is conducted but this industrial visit was a great learning platform for them.

In the AGM, the Chairman addressed to the Shareholders and discussed about performance and future plans of the company. Then the CS continued with the resolutions which are to be passed and already being sent to the shareholders 21 days before the meeting and there was e-voting process for these resolutions. Those shareholders, who didn't vote in this process, participated in

the open voting through the medium of Ballot Box. There was a small interaction between the students and CS The students of company law got the real picture of the meeting. Students and Faculty got practical exposure of company law which would be helpful and fruitful for both.

## ANNUAL GENERAL MEETING OF 'VARDHMAN TEXTILES LIMITED

Students of B Com III semester and BBA III semester got an opportunity to attend the 43rd Annual General Meeting of (AGM) 'Vardhman Textiles Limited' which was held on 5th September, 2016 at 9:00 a.m onwards. Students of Company Law and Regulatory Framework of Companies had a practical experience as to how in reality the AGM of the company is conducted. Theoretically students were well aware of as what AGM is and how it is conducted but this industrial visit was a great learning platform for them. AGM, started with the welcome note by Company Secretary, Ms. Karan Kamal Walia. Followed by the speech of Chairman of the Company, in his address to the shareholders and others, The Chairman highlighted company's performance and position. Moreover, He also talked about the 'Self Renewal' concept of VTXL. He also answered the queries of the shareholders. After that, CS requested the shareholders to participate in voting through the medium of Ballot Box on proposed resolutions. There was a small interaction between the students and CS. Students were able to relate what they learn in class and what they observe practically. Overall, it was a great learning experience for both students and teachers, to observe as to how the company law provisions are followed while conducting AGM. All in all, it was a very productive and fruitful industrial visit.

## ANNUAL GENERAL MEETING OF VARDHMAN ACRYLIC LIMITED

The students of Bcom 3rd semester and BBA 3rd semester got an opportunity to attend the 26th annual general meeting of (AGM) 'Vardhman Acrylic Limited' which was held on 5th September, 2016. The Company Law students got a real life experience of the working of a company through the medium of this industrial visit. Before taking the students to attend this meeting, they were taught and briefed about the forum of AGM and the objectives of holding this meeting by any company as they were yet to study the topic of meetings in their company law class. In the AGM, the chairman in his address to the shareholders, apprised them of the company's performance and future plans. He also answered the queries of the shareholders. Then shareholders, who didn't take part in e-voting on proposed resolutions, participated in voting through the medium of Ballot Box during the meeting. In all, students and faculty got practical exposure on the application of company law provisions and observe the proceedings of

shareholders' meeting live through this visit. Now, they will be able to relate to this topic in class in a better way. The visiting students will be sharing this experience in the class for the greater advantage of the entire lot of students.



0 88A Buject 2020-21

Sr.N	Name of the Supervisor	College Roll Number	Name of the student	Title of the project	
1	Ms Monica Sethi	2018020001	AKHIL LUTHRA	Consumers' perception towards Digital Marketing	
2	Ms Monica Sethi	2018020002	ANKIT GARG	Impact of Advertisements on Children and Teens	
3	Ms Monica Sethi	2018020003	ANMOL SANDHU .	Teachers' Perception towards online/virtual teaching	
4:	Dr. Marinal Gupta	2018020005	BHAVIKA DHANDA	TO STUDY THE COMPARISON BETWEEN CAFÉ COFFEE DAY, BARISTA AND COSTA COPEE: GREAT COFFEE SHOP BATTLE IN LUDHIANA CITY	
5	Dr. Marinal Gupta	2018020006	DHRITI MEHRA	CONSUMER BEHAVIOUR TOWARDS GREEN MARKETING	
6	Dr. Marinal Gupta	2018020007	DIVYANSHU MONGA	COMPARITIVE ANALYSIS BETWEEN QLA AND UBER	
7	Mr Jinesh Jain		GURLEEN KAUR	Digital Marketing Strategies in Brand Building	
8	Mr Jinesh Jain	2018020008	GURMAN BIJAN	Cashless economy and its impact on society	
-	- MI OHICSH Jain	2018020009		Consumers perception towards misleading advertisements in the	
9	Mr Jinesh Jain	2018020010	HARJOT KAUR	food industry	
10	Ms Puja Jain	2018020011	HARNADAR KAUR	Consumer perception towards branded and non-branded clothes  Marketing Strategies of Tanishq	
11	Ms Puja Jain	2018020012	HARSHITA KAUR	A study of consumer behaviour towards Cafe Coffee Day	
12	Ms Puja Jain	2018020013	HARSIMRAT SINGH SAHIWAL		
13	Ms Pooja Mehta	2018020014	ishika gupta	Examining the factors affecting brand loyality for cars in Ludhians	
14	Ms Pooja Mehta	2018020015	JAGVEER SETHI	Examining the Marketing Strategies of HP in India	
15	Ms Pooja Mchta	2018020016	JASRAJ SINGH	Examining the consumer preferences for Nestle and Cadbury chocolates	
16	Dr. Robin Kaushal	2018020017	JUGAAD SINGH	ANALYSIS OF E-COMMERCE ADOPTION - A COMPARATIVE STUDY OF LUDHIANA AND CHANDIGARH	
17	Dr. Robin Kaushal	2018020018	MADHUR JAIN	SUSTAINABILITY OF SILVER COIN MANAFACTURING UNIT IN LUDHIANA BASED WHOLESALER AND RETAILER DEMAND IN BO	
4.0	DI. RODII Rausiigi			MARKET INFLUENCE OF BRAND NAME AND ITS IMPACT ON PURCHASE	
18	Dr. Robin Kaushal	2018020019	navjot singh	PREFERENCE A COMPARATIVE STUDY OF CUSTOMER SATISFACTION FOR	
19	Dr. Jaspreet Kaur	2018020020	PALAK JAIN	AMAZON & FLIPKART IN LUDHIANA CITY A STUDY OF CONSUMER BEHAVIOUR TOWARDS ONLINE AND	
20	Dr. Jaspreet Kaur	2018020021	PARTH TANEJA	OFFLINE SHOPPING A STUDY ON CUSTOMER SATISFACTION TOWARDS OLA CABS	
21	Dr. Jaspreet Kaur	2018020023	PRIYANK JAIN	LINDHIANA CITY	
22	Mr Sanjay Gupta	2018020024	PULKIT JAIN	A Comparitive Study of Customer Satisfaction towards performan of Herohonda, TVS and Baiaj Bikes	
23	Mr Sanjay Gupta	2018020028	RIA GUPTA	A study on consumer perception towards online shopping in indi	
24	Mr Sanjay Gupta	2018020029	RIPANDEEP KAUR	To Study the Consumer Buying Behaviour Towards Indian and Foreign Branded Watches	
25	Mr Kanwaljit Singh	2018020030	RITIK THAMAN	Impact of Entrepreneurship development on Economic Development of Punjab	
	The state of the s	0019060094	RIYA SOOD	Recruitment Strategies in MNC's	
26	Mr Kanwaljit Singh	2018020031	RHYTHM JAIN	A PROJECT REPORT ON TATA REPORTS	
27	Mr Kanwaljit Singh		SHIVAM BATRA	Impact of Digital marketing on E Commerce	
28	Dr. Meenu Singla	2018020034	SHIVAW DATA	Advertising Strategy of the Indian Corporates- with special refere	
4 10	n ve Staale	2018020035	SHIVAM DODA	to Coca Cola India	
29	Dr. Meenu Singla	2010020000		Company preference towards cosmetics	
30	Dr. Meenu Singla	2018020036	SHRENIK JAIN	CONSUMER PERCEPTION WITH REGARD TO MISLEADING ADVERTISEMENT WITH SPECIAL REFERENCE TO FOOD	
31.	Ms Sarita Arora	2018020037	SHÜBHAM JAIN	INDUSTRY	
32	Ms Sarita Arora	2018020038	SUGAM GUPTA	CUSTOMER'S PERCEPTION TOWARDS E-BANKING IN PUNJAI INVESTOR'S PERCEPTION ABOUT INVESTMENT IN MUTUAL	
9656	Ms Sarita Arora	2018020040	VANSH VASAN	FUNDS	
33	MS Santa Atom	- CALL	VIDUR THAPAR	777. STATE OF THE PROPERTY OF TOWARDS	
4	THE REPORT OF THE PARTY OF THE PARTY.	2018020042	The state of the s	A STUDY ON CUSTOMER BUYING BEHAVIOR TOWAL BRANDED AND NON BRANDED READYMADE GARMEN	
33 34 35	Dr. Leenu Narang Dr. Leenu Narang	2018020042	YUVRAJ JINDAL	BRANDED AND NON BRANDED READYMADE GARRISTIS IN	
34	Dr. Leenu Narang Dr. Leenu Narang	2018020043	Sold in the control of the control o	BRANDED AND NON BRANDED READYMADE GARMENTO IN LUDHIANA.  A Study of Preferred Investment Avenues Amongst People of	
34 35 36	Dr. Leenu Narang Dr. Leenu Narang Dr. Leenu Narang	2018020043	YUVRAJ JINDAL ABHINANDAN GUPTA	BRANDED AND NON BRANDED READYMADE GARRENTS IN LUDHIANA.  A Study of Preferred Investment Avenues Amongst People of Ludhiana.  Debosious Invested Invented In	
34 35 36 37	Dr. Leenu Narang Dr. Leenu Narang Dr. Leenu Narang Dr. Manpreet Kaur	2018020043 2018020045 2018020047	YUVRAJ JINDAL	BRANDED AND NON BRANDED READYMADE GARBERTS IN LUDHIANA.  A Study of Preferred Investment Avenues Amongst People of Ludhiang.  Study of Consumer Behaviour towards branded apparel feature affecting car buying behaviour of customers.	
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	Aur	2018020059	JAPNEET TANDON	A study on Consumer Adoption of E-Commerce in Ludhlana
ر -	Ms Esha Jain Ms Amarjit Kaur	2018020060	JASJOT SINGH	Consumer Satisfaction in case of McDonald's Restaurants.
100	Ms Amarjit Kaur	2018020062	JASWIN SINGH	Consumer preference towards luxury cars' brands
50	Ms Amarjit Kaur	2018020063	KARAN TANGRI	A study on constinct adoption of electronic payment
2	Ms Amarit Radii Ms Swati Gupta	2018020064	KRITI JAIN	Finctors affecting the level of Job Satisfaction of teachers working it
3	Ms Swati Gupta	2018020065	MADIJAV SINGLA	Evaluation of Consumer satisfaction from last food franchise: A ntudy of McDonakis
4	Ms Swati Gupta	2018020067	Mansi Garg	Fast Fashion: A rising trend of branded clothing in Ludhiana
i5 C	or. Priya Manchanda	2018020068	naina singla	A STUDY ON AWARENESS LEVEL OF SELECTED CUSTOMERS WITH REGARD TO ADVEKTISEMENTS DEVELOPED BY OGILVY INDIA
56 I	or. Priya Manchanda	2018020069	PARNEET KAUR	Study Of Consumer Preference Towards Protein Pood in Ludhiana City
		00.0000000	PIYUSH SINGAL	Consumer Buying behaviour Regarding Branded Shoes
	Dr. Priva Manchanda	2018020072	PRATISITHA ARORA	DEAEPORED BA OCHOAL HIRE
8	Dr. Dilraj Kaur	2018020073	D State of the Allert Control of the Allert	A STUDY ON CONSUMER SATISFACTION TOWARDS DOMINOS
59	Dr. Dilraj Kaur	2018020074	RAGHAV KHERA	A STUDY ON CONSCINENT TOWARDS SOCIAL
,,	D			A STUDY ON CONSUMER PREFERENCES TOWARDS SOCIAL NETWORKING SITES
50	Dr. Dilraj Kaur	2018020076	RUDRA SOOD	NETWORKING SITES  A Study On Consumer Preferences & Satisfaction Towards Patanjali  A Study On Consumer Preferences & Products
			SEHAJPREET SINGH MAKKAI	A Study On Consumer Preferences to Salary  Avurvedic Products
51	Ms Prerna	2018020078	SEHAJPREEL SHACH MARGO!	Avurvedic Products Impact of Loyalty Cards on Consumer Buying Behaviour in Apparel
10			SRISHTI GUPTA	
62	Ms Prema	2018020080		CONSUMER PREFERENCE ON FROZEN FOOD
	Ms Prema	2018020081	SUMEDH SHARMA	THE PROPERTY OF PUBLICING OBESILY
63 64	Ms Anuprect	2018020083	Tanish Jain	AND INCREASING HEALTHY LIFEST TO AND LOCAL FOR STUDENTS WITH REFERENCE TO LUDHIANA
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65	Ms Anuprect	2018020084	VANIKA ARORA	MADE BRANDS ON CONSUMERS IN LUDHIANA MADE BRANDS ON CONSUMERS IN LUDHIANA
<u></u>	Ms Anuproct	2018020085	VANSHIKA DUGGAL	MANUFACTURING UNIT IN LUDHIAMA BASES WAS BURNET
56				Study of consumer buying behaviour towards various cosmetic
66	Marmapros			brands brands
		2018020086	SUKHMANI ARORA	
66 67	Ms Richa	2018020086		consumer perception towards various mobile priorite describing
	Ms Richa  Ms Richa	2018020087	MANNAT SETHI	consumer perception towards various mobile phone brands impact of smartphones at workplace impact of smartphones at workplace
67	Ms Richa Ms Richa	2018020087 2018020090	MANNAT SETHI PRERNA GUPTA	Consumer behaviour regarding upgradation and replacement of
67 68 69	Ms Richa Ms Richa Ms Richa	2018020087	MANNAT SETHI	Consumer behaviour regarding upgradation and replacement of
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## Sri Aurobindo College of Commerce and Management

REF: SACEM; OCT 12019-20: 263:

CIRCULAR

Dated: 15/10/19

For the smooth conduct of Inter Section Subject Quiz of B.Com/BBA classes, the following faculty members are nominated as Quiz Master of the subject mentioned against their names.

Venue and Time for B.Com Classes: Old Seminar Hall at 1:30 p.m. onwards

Venue and Time for BBA Classes: Room T1 at 1:30 p.m. onwards

CLASS	SUBJECT	Quiz master	Signatures
B.COM I Sem	Business Economics	MG	assess a
[Date: 1st Nov 2019	Principles of Financial		1
Venue: Old Seminar	Accounting	PM	
Hall	Commercial Laws	MS	an
Time: 1:30 p.m.	Principles and Practices of		0
onwards]	Management	LN	
	Psychology for Managers	PMG	- يالمرا
DDA LO	Business Statistics	SA	ay
BBA I Sem [Date: 1st Nov 2019	Fundamentals of IT	VC	(Whiteham)
Venue: T1	Management Concepts and		7-
Time: 1:30 p.m.	Practices	PJ	
onwards]	Financial Accounting	MR	Nat 7
on wards j	Essentials of business		ا درون م
	economics	RJN	ha -
B.COM III Sem	Issues in Indian Commerce	SGT	Swali
[Date: 2nd Nov	Cost Accounting	JJ	As
2018	Company Law	PB	Provis_
Venue: Old Seminar	Business Mathematics and		
Hall	Statistics	SG	Dig.
Time: 1:30 p.m.	Banking and Insurance	RK	Kolow
onwards]	Goods and Service Tax	MK	
BBA III Sem	Operations Research	SK	Juntare.
[Date: 2nd Nov	Marketing Management	PAH	Premyruge
2018	Economics of Money and	William Control	· or
Venue: T1	Banking	AKB	Aayvar .
Time: 1:30 p.m.	Regulatory Framework of		To proceed Them
onwards]	Companies		John
	Direct Tax Laws	EJ	Fran
B.COM V Sem	Entrepreneurship and Small Scale Business	AMK	tueyor

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[Date: 4th Nov 2018	Management Accounting	KS	1.0
Venue: Old Seminar	Indian Economy	AA	anchas
Hall	Income Tax	MGT	IN ROUNCE
Time: 1:30 p.m. onwards]	Financial Markets And Services	RJN	Price.
	Production and Operation Management	ME	my
BBA V Sem	International Business	MAH	MAR
[Date: 4th Nov 2018 Venue: T7	Insurance And Risk Management	JPK	flam
Time: 1:30 p.m.	Business Environment	SGT	Swati.
onwards]	Entrepreneurship And Small Business	AMK	Though

## Additional Duties for members of Faculty and Non Teaching Staff.

	T1	Old seminar hall	Signatures
Venue setting (including arranging for trophy and PA system)	Estate Officer	Estate Officer	
Time keeping	BJS	VV	
Score keeping On board Hard copy Soft copy	SGI	AK	
Sending SMS	VC	VC	white
Wall Magazine, batches, team labels	RJN	RJN	Rich .
Transportation	SG	SG	0
Photographs & others activities related to quiz organizing	Students OC	Students OC	

(Dr. R L Behl)

Principal
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Commerce & Management
LUDHIANA



# SRI AUROBINDO COLLEGE OF COMMERCE AND MANAGEMENT Report: METTLE 2019-20

Sri Aurobindo College of Commerce and Management marked the 9th consecutive occurrence of Business and Finance fest Mettle on 10<sup>th</sup> Feb 2020. Mettle is not just a business fest but heart and soul of SACCMITES and the purpose of the fest is to hone the managerial skills of students by giving them first hand experience.

It is for the first time in nine years that 14 teams participated and team Spice Girls from Khalsa College for women made the fest an inter-college fest and to add on AD-Mad show was also organised in which teams from Khalsa College for women and Sri Atam Vallabh Jain college bagged first and second prize respectively. Theme for the first was "One India - conglomeration of the diversities" and the teams beautifully depicted the states of Punjab, Maharashtra, Uttar Pradesh, Haryana, Goa, Karnataka, Kerala, Delhi and Bihar. Mouth-watering delicacies and exciting games were the attractions of the fest and the fest experienced overwhelming footfall and visitors loved the team efforts, The performance of magician won the hearts of audience. Director Education, Dr. Sushil Kumar, appreciated the diligent efforts of the teams and motivated the participants to keep the spirits high. The Officiating Principal, Ms. Marinal Gupta, congratulated all the teams for putting up a great show. At the end smile on each and every face made the efforts of organising committee successful.

Following teams were adjudged as winners of the fest:

S.No.	Prize	Team Name	Name of Participant	Class
1	1st Position	Āhāra Mōjina	Ridhima Mittal	Bcom 6- C
			Shubhika Batra	Bcom 6- C
			Muskan Gupta	BBA- 6B
			Anshul Bansal	Bcom 6 C
			Rahul jain	Bcom 6 C
			Ishita Lekhi	Bcom 6 A
			Madhav Malhotra	BBA- 6B
			Gurnoor Marwa	BBA- 6B
2	2nd Position	GUJJU TEHELKA	Gurleen kaur	Bcom 6B
			Shreya chachra	Bcom 6B
			Nitish bhasin	Bcom 6B
			Gursimran singh	Bcom 6B
			Preetvani dang	Bcom 6B

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			Nimrit kaur	Bcom 6B
			Shivansh setia	Bcom 6B
			Gurnoor kaur wadhawan	Bcom 6B
3	3rd Position	Sher-E-Putter	Abhishek Gupta	Bcom 6 -A
			Parneet kaur	BBA4-B
			Seerat Sethi	Bcom 6 -A
			Parth taneja	BBA4-A
			Shivam Doda	BBA4-A
			Suruchi Arora	Bcom 6-B
			Sugam Gupta	BBA 4A
			Akanksha Abbott	Bcom 6 -A
4	Best MSR	THE NAWABI SWAG	Sneha Gupta	BBA-6A
			Tanuj Minocha	BBA-6A
			Aarushi Jain	BBA-6A
			Palak Uppal	BBA-6A
			Mridul Baluja	BBA-6A
	A LONG TO SERVICE STATE OF THE		Rattandeep Singh	BCOM-6A
			Daman Kohli	BCOM-6A
			Mehul Khera	BCOM-4C
5	Best Promotion	Padharo Motabhai	Daksh Jain	Bcom 4B
			Devanshi Bansal	Bcom4C
			Srishti Wadhwa	Bcom4C
			Yashika Jindal	Bcom4C
			Samridhi Babuta	Bcom4C
			Akshit Jain	Bcom4A
			Ayush Aggarwal	Bcom4B
			Nandini Arora	Bcom4C

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